



Miahona Investor Presentation

September 2025

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Table of Content

01 | MIAHONA AT A GLANCE

02 | KEY INVESTMENT HIGHLIGHTS

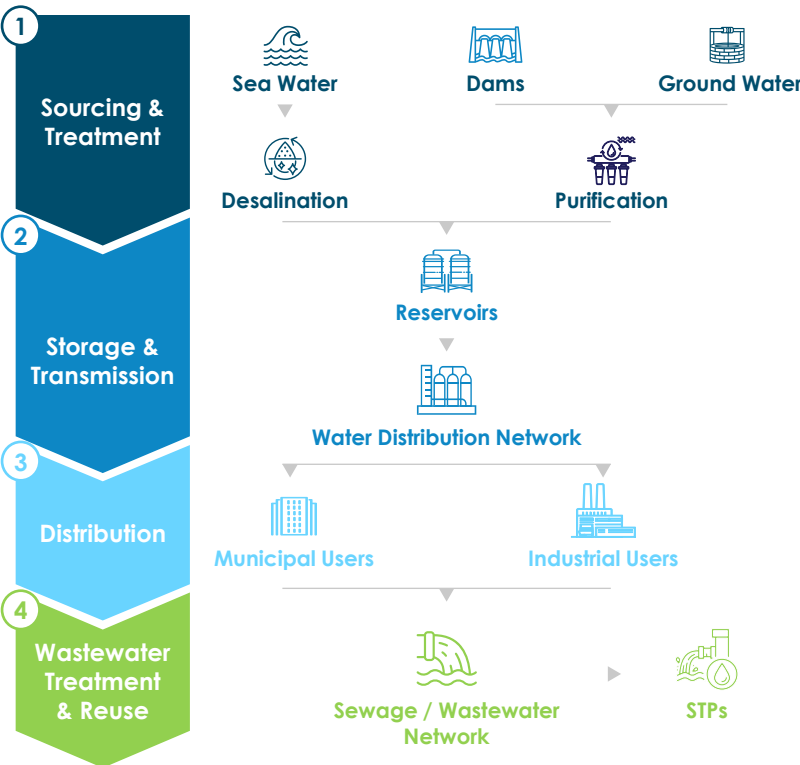


Miahona at a Glance

Saudi Arabia's Water and Wastewater Landscape

CIRCULAR WATER ECONOMY FROM EXTRACTION TO RECYCLING

WATER CYCLE FLOW



WATER TYPE



KEY STAKEHOLDERS THROUGHOUT THE VALUE CHAIN

Across the different stages of the water cycle there are 6 key stakeholders

Regulator / Municipal	Owner (Gov't or Private) of Plants/Dams	EPC Contractor	O&M Services Provider	Lenders	End Customer
Regulates water supply and ensures continuation of service to the End Customer	Owner of the facility (incl. production, storage, distribution and/or recycling)	Responsible for building the facility for the Owner and/or the Regulator / Municipal	Contracted by the Owner to manage/maintain the facility, by deploying manpower during the contract period	Provide debt as a source of funding for projects	Households and/or industrials receiving water / recycled water
Indefinite	Indefinite or 20-30 years for concessions	3 years	3-7 years	Long-term Structured Financing	Indefinite

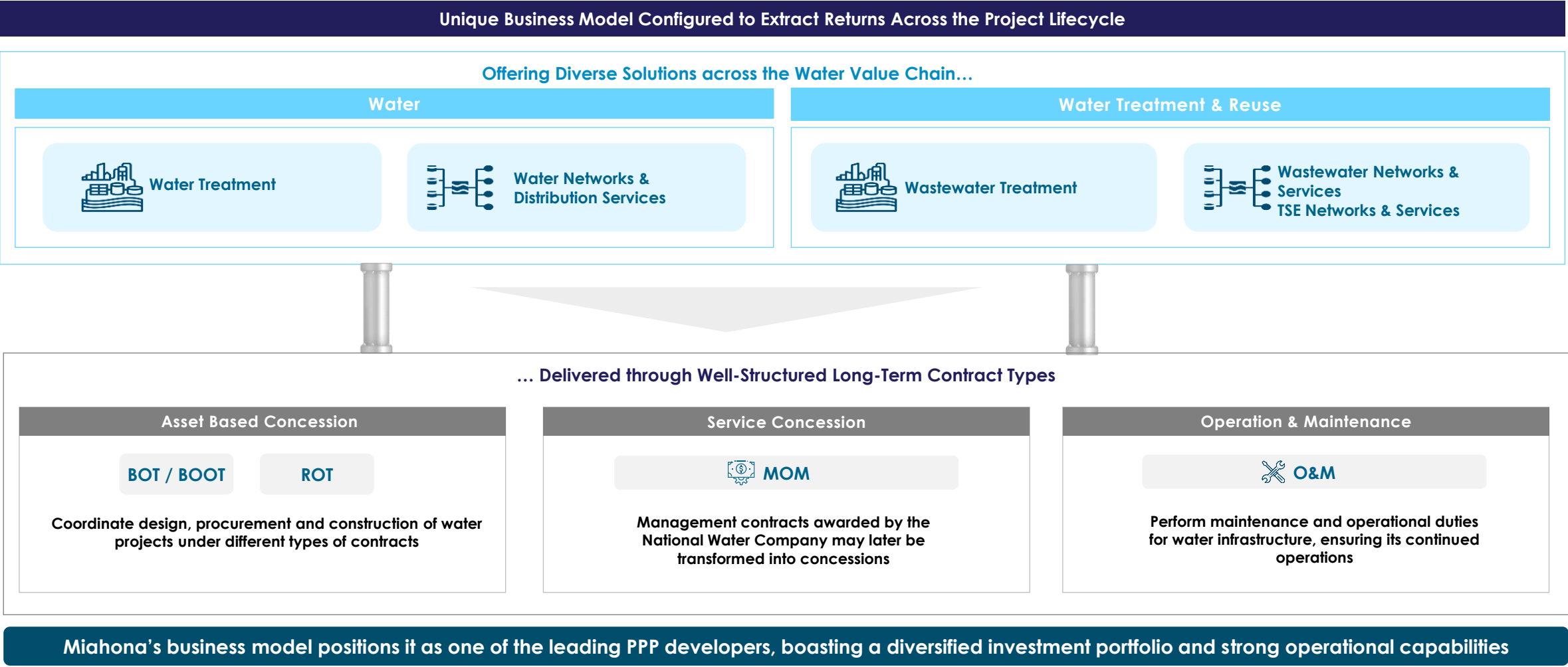


Indicates Miahona's Presence

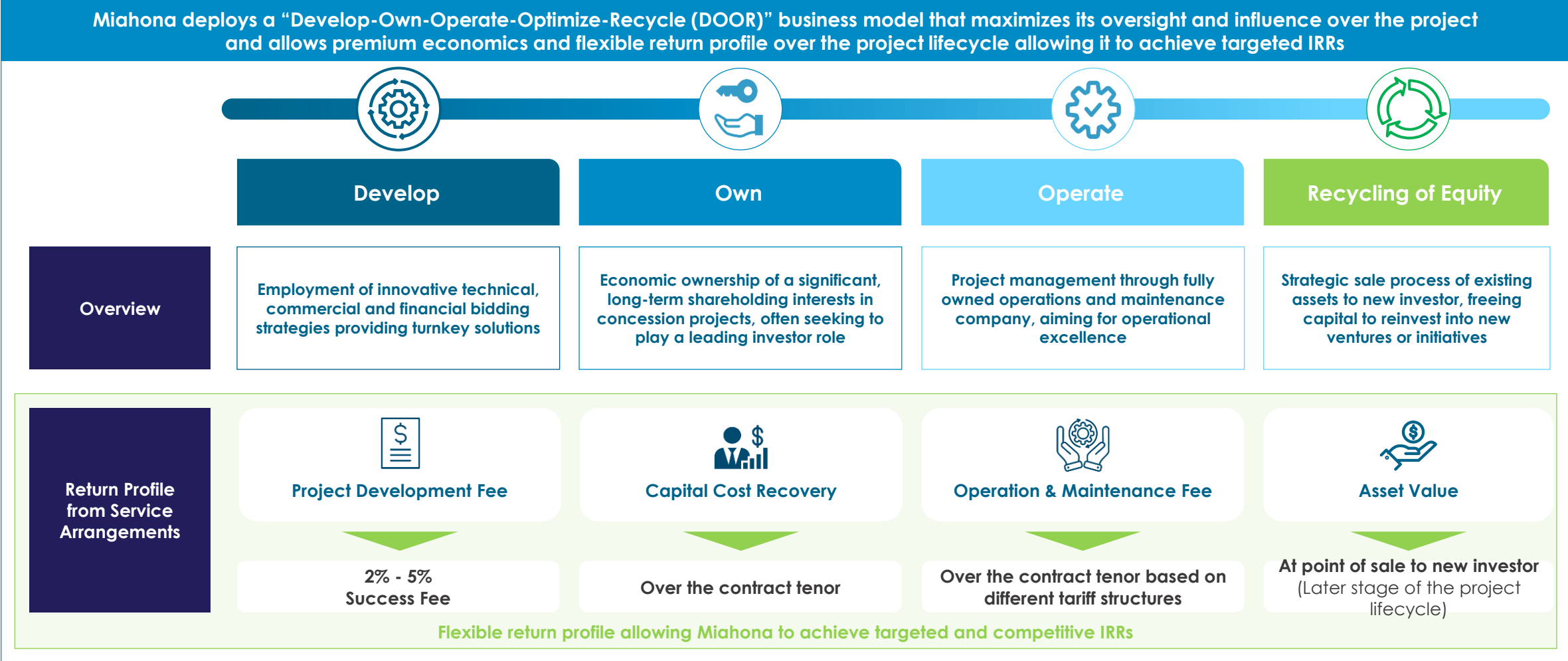


Indicates Duration of Involvement

Miahona | A Leading Saudi Water Utility Company



Miahona | A Leading Saudi Water Utility Company



Miahona | Company Snapshot

PROVEN DEVELOPMENT AND OPERATIONAL TRACK RECORD

11 Projects



Concession (6) | O&M (5)

06 Concessions



Operational (2) | Construction (2) /
Rehabilitation (2)

99% | 1%



Revenue Contribution¹ - Concession | O&M²

~1 mn | +100 k ^{m³/day}



Wastewater | Water Daily Capacity

< 10%



Non-Revenue Water

c. 60%



Advanced Treatment TSE Reuse

STRONG NATIONWIDE PRESENCE

8



Cities

c. 8 mn



Population served

INDUSTRIAL CLIENTS



أرامكو السعودية
saudi aramco



spark
مدينة الملك سلمان للطاقة
King Salman Energy Park



مدن
MODON



GACA
الهيئة العامة للطيران المدني
General Authority of Civil Aviation



مرفق
MARAFIQ

MUNICIPAL CLIENTS



الهيئة السعودية للمياه
Saudi Water Authority



شركة المياه الوطنية
National Water Company



الشركة السعودية لشراكات المياه
Saudi Water Partnership Company



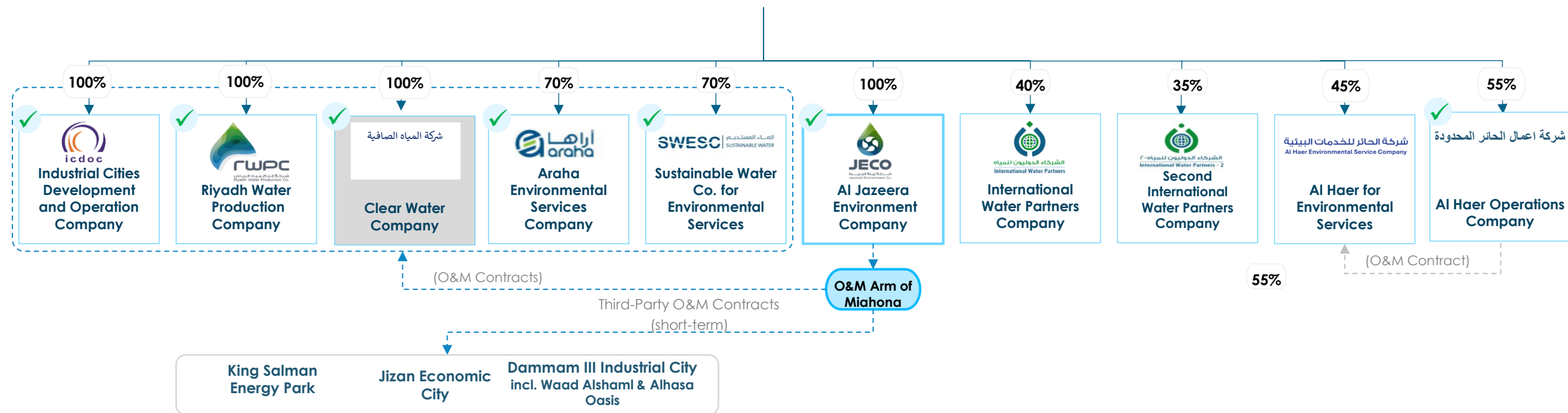
وزارة البيئة والمياه والزراعة
Ministry of Environment Water & Agriculture
المملكة العربية السعودية - Kingdom of Saudi Arabia

REGULATORY BODIES



المؤسسة العامة للري
Saudi Irrigation Organization
المملكة العربية السعودية - Kingdom of Saudi Arabia

Miahona | Corporate Structure





Key Investment Highlights

Key Investment Highlights



01

Operating in a Fast Growing and Defensive Sector...

02

...Well-Positioned for Continued Growth Supported by a Solid Project Pipeline and a Well-Articulated Growth Strategy

03

Track Record of Operational Excellence Validates Ability to Deliver, Backed by a Diverse Nationwide Project Portfolio

04

De-risked Business Model Underpinned by Long-Term Contracts

05

Secured, Highly Attractive Returns Enabling Growth-Focused Total Shareholder Return Building on a Solid Project Backlog

06

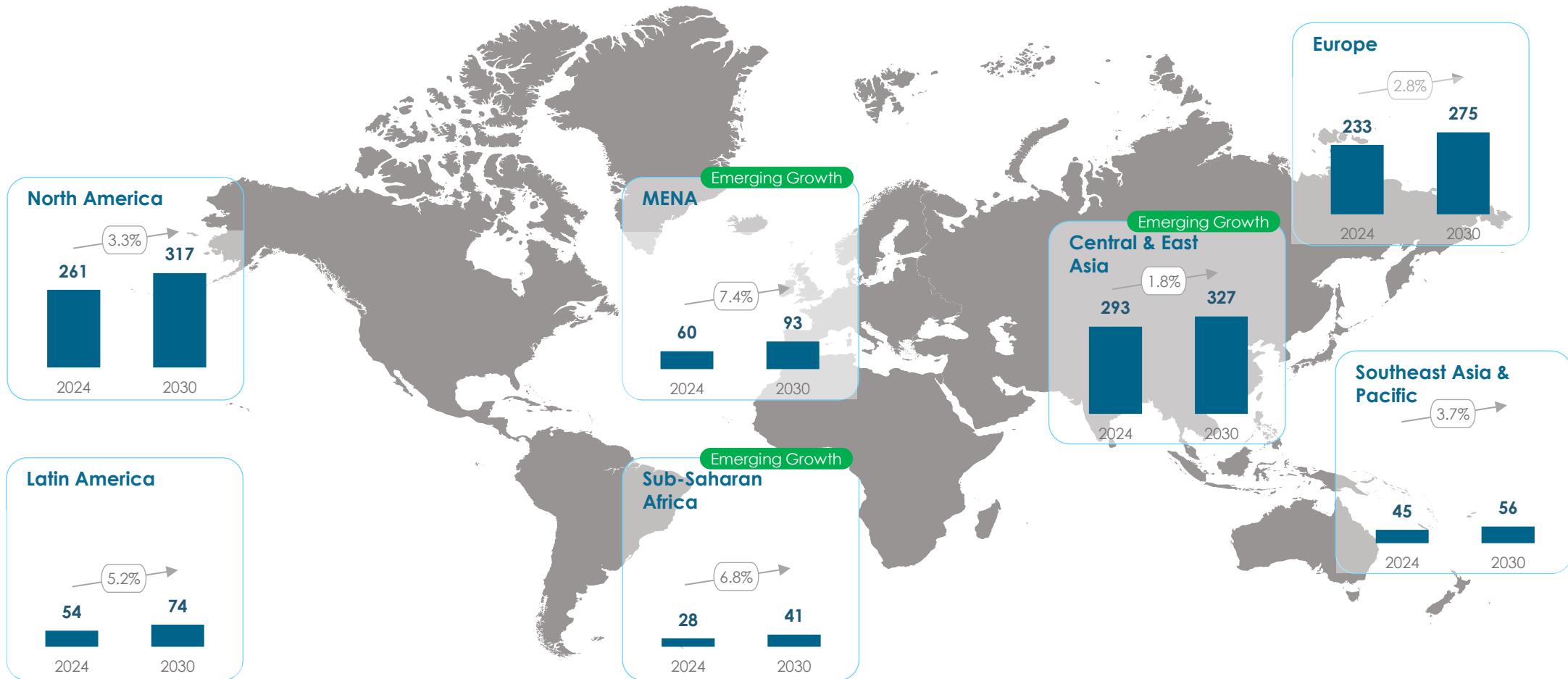
Financial Stability Providing Flexibility to Support Future Growth

07

Well Governed Company with Highly Experienced Management Team

1.0 | The water & wastewater market is growing across all key regions averaging globally at 5%

Global water & wastewater market size¹⁾ by region [2024-2030; USD bn]



1.1 | Major trend, PPPs is expected to continue growing globally, with MENA and Southeast Asia showing potential growth areas

Global water & wastewater market size¹⁾ by region [2024-2030; USD bn]

- | **MENA's water market** is one of the fastest growing globally, driven by rising demand, water scarcity, and strong government commitment to desalination and reuse.
- | Privatization and PPP frameworks are central to national water strategies, particularly in Saudi Arabia, UAE, Egypt, and Morocco, creating opportunities across desalination, wastewater treatment, and TSE reuse.
- | **Saudi Arabia leads water PPP activity in MENA**, with SWPC driving tenders in desalination, wastewater, and reservoirs. MEWA defines the Vision 2030 water strategy on efficiency, reuse, and private sector participation.
- | **Miahona views MENA as a priority growth region** where its PPP expertise, operational experience, and regional presence can be leveraged to deliver sustainable water solutions

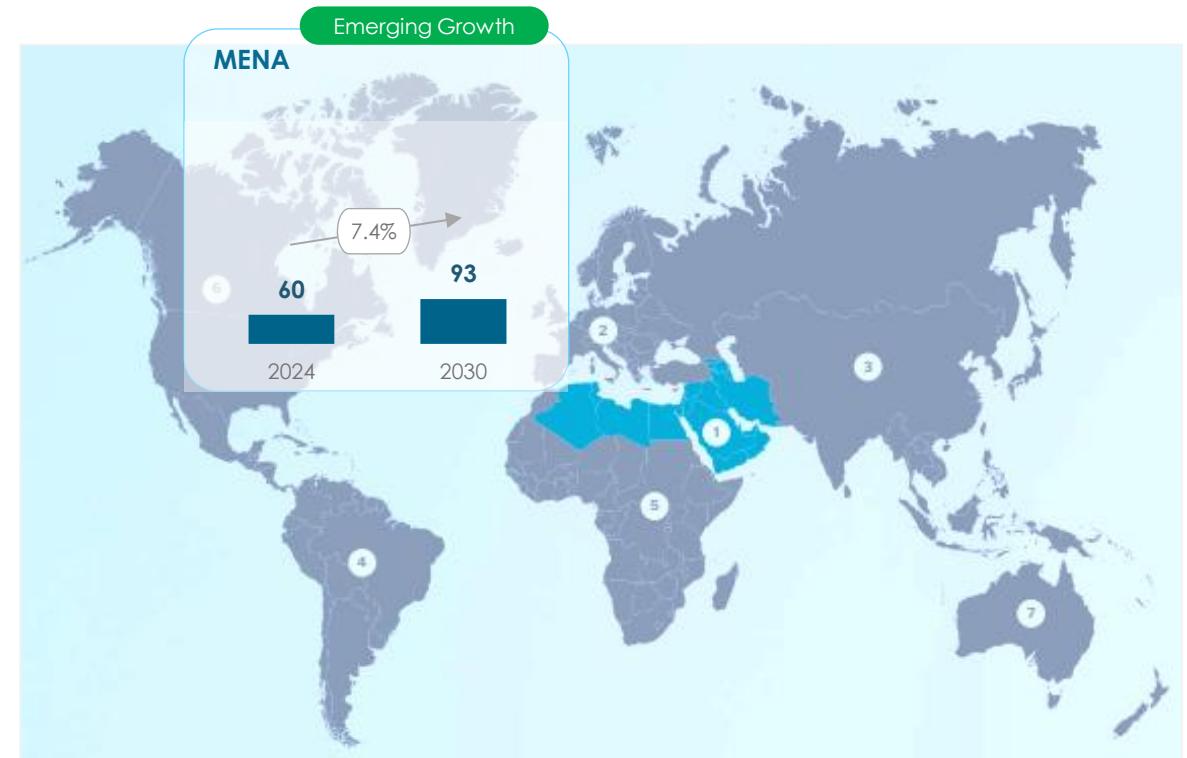
Key Growth Drivers

Population Growth

Urbanization

Tourism

Industrial Development



MENA comprising West Asia / Arabian Peninsula & Levant and North Africa. The region is shaping into a global hub for water infrastructure investment, driven by privatization, desalination expansion, and reuse initiatives.

1.2 | Operating in a Fast-Growing and Defensive Sector...

SOLID DEMAND DRIVERS STIMULATING GROWTH IN THE SAUDI WATER SECTOR

Favorable Saudi Macro Environment...

A



Large & Growing Population



38.9c MN 2024A → 2.6% 24-30 CAGR → 45.3 MN 2030F



World Average

0.9%
24-30 CAGR



Increased Urbanization

85.2%
of Total Population (2024)



Strong Economic Growth Supported By Industrial Activity

c. 3%
GDP CAGR until 2027



45%
Industrials
Contribution to GDP (2024)

...Coupled with Diverse Government Initiatives...

B

c. SAR 320-450 BN⁽¹⁾

KSA's Announced Investments in Water Projects⁽²⁾



c. SAR 90-100 BN

Investment Required to Achieve Saudi Irrigation Organization Plan⁽²⁾



KSA's National Water Strategy includes 10 key initiatives, of which the key ones directly affect private sector participation.



Water Resources Management



Supply Chain Efficiency & Quality of Service



Private Sector Participation in Wastewater Treatment

KSA VISION REALIZATION PROGRAMS



Pilgrim Experience



National Transformation



Public Investment Fund



National Ind. Development & Logistics



Fiscal Sustainability



Quality of Life



Health Sector



Privatization



Housing



Human Capability



Financial Sector

...Governed by Clearly Defined National Targets

C



National Targets

Reuse Rate of Treated Wastewater

25% → 70%

Water Services Coverage

87% → 100%

Daily Water Consumption Per Capita

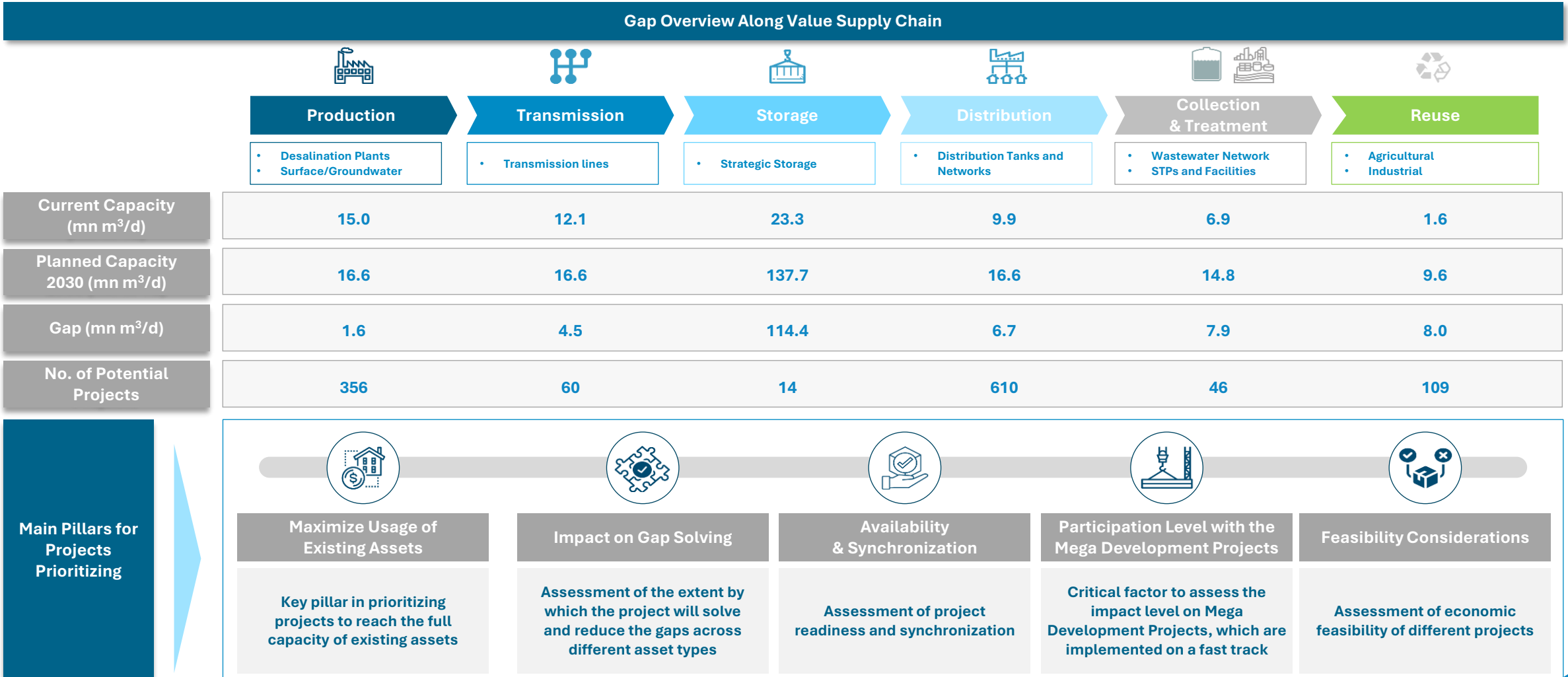
353 litre⁽³⁾ → 308 litre⁽³⁾

incl. network losses - requires a large investment

Sanitation Services Coverage to Population

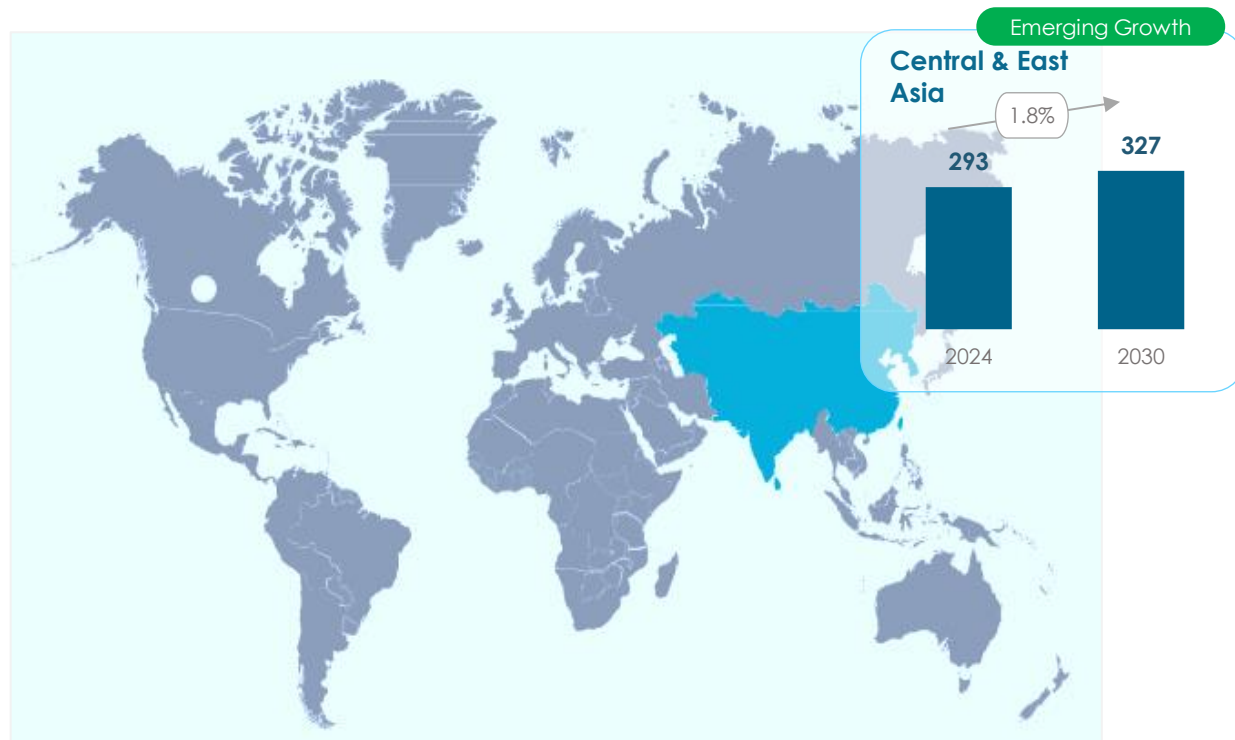
64% → 95%

1.3 | Project Prioritization to Address Capacity Gaps Across the Water Value Chain



1.4 | PPPs are expanding globally, with Central & East Asia offering strategic long-term opportunities

Global water & wastewater market size¹⁾ by region [2024-2030; USD bn]



- | Central Asia's alignment with global climate adaptation goals, along with its growing openness to private sector participation, makes it a compelling long-term market for scalable water sector solutions.
- | **Miahona's recent activities in Uzbekistan** underscore its readiness to expand regionally.
- | In 2025, the company signed a Phase 2 Addendum with Uzbekistan's Ministry of Investment and Uzsvtaminot to begin due diligence and feasibility studies for WWTP projects in Fergana and Jizzakh.
- | Despite these structural issues, Central Asia presents a strategic opportunity for long-term water and wastewater sector investment.
- | **Miahona views East Asia** as a mature market with selective opportunities, focusing on niches where our PPP experience and operational capabilities can deliver differentiated value.

Key Growth Drivers

Urban & Industrial Growth

Municipal Priorities

Technology Deployment

Strategic Alignment

Central Asia **comprising Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan, and Uzbekistan** — is emerging as a region of strategic importance in the global water infrastructure landscape.

2.0 | Well-Positioned for Continued Growth Supported by a Solid Project Pipeline and a Well-Articulated Growth Strategy

UPCOMING FUTURE PROJECT PIPELINE

BOOT & ROT Tenders (2025-2026)⁽¹⁾

Project	Type	Capacity (m3/day)	RFP Publish ⁽²⁾	FC ⁽²⁾
LTOM 13 – North, KSA	ROT	272,000	Q1 2026	[2027]
LTOM 14 – East, KSA	ROT	184,400	Q2 2026	[2027]
LTOM 15 – East, KSA	ROT	152,000	Q2 2026	[2027]
LTOM 16 – Central, KSA	ROT	153,000	Q3 2026	[2027]
Riyadh East, ISTP	BOOT	200,000	Q3 2025	[2026]
Western Cluster SSTP	BOOT	89,000	Q2 2026	[2027]
Central Cluster SSTP	BOOT	130,000	Q2 2026	[2027]
Eastern Cluster SSTP	BOOT	18,000	Q3 2026	[2027]
Southern Cluster SSTP	BOOT	69,500	Q4 2026	[2027]

MOM Contracts – Phase II

NWC has offered six regional distribution clusters under an MOM contract, which may be converted to an ROT contract in the future

North-Western Cluster 

Eastern Cluster 

Riyadh Cluster

Southern Cluster

Makkah Cluster

Northern Cluster

Uzbekistan Expansion

Development Agreement made with the Ministry of Investment, Industry, and Trade of the Republic of Uzbekistan and Uzsuvtaminot Company

6 BOOT/EOM

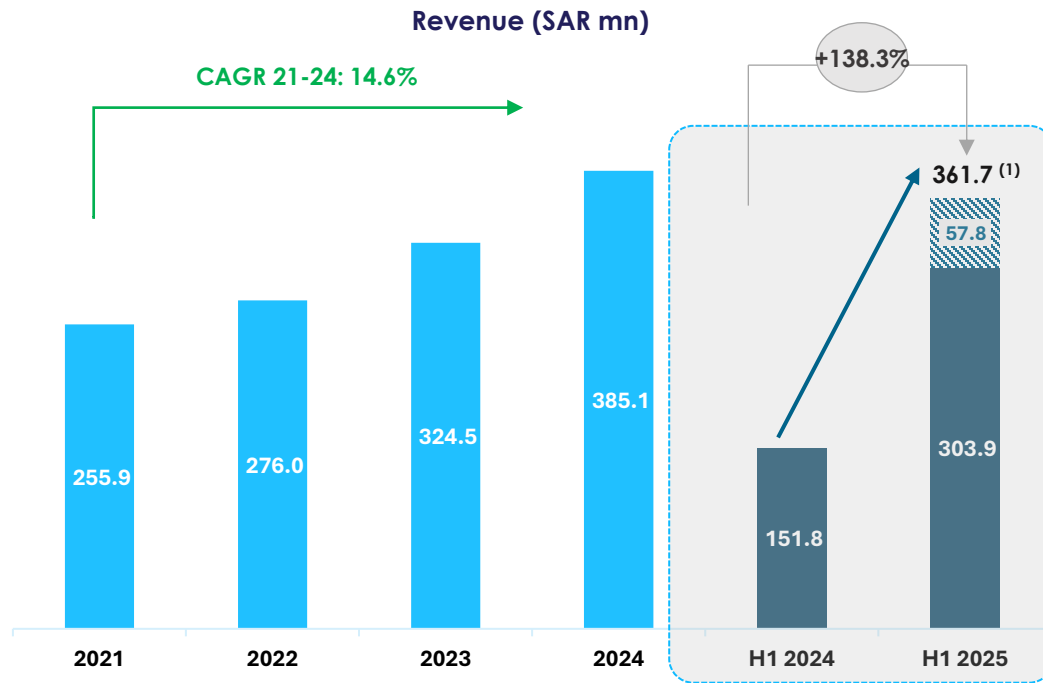
1 ROT

4.0 | De-risked Business Model Underpinned by Long-Term Contracts



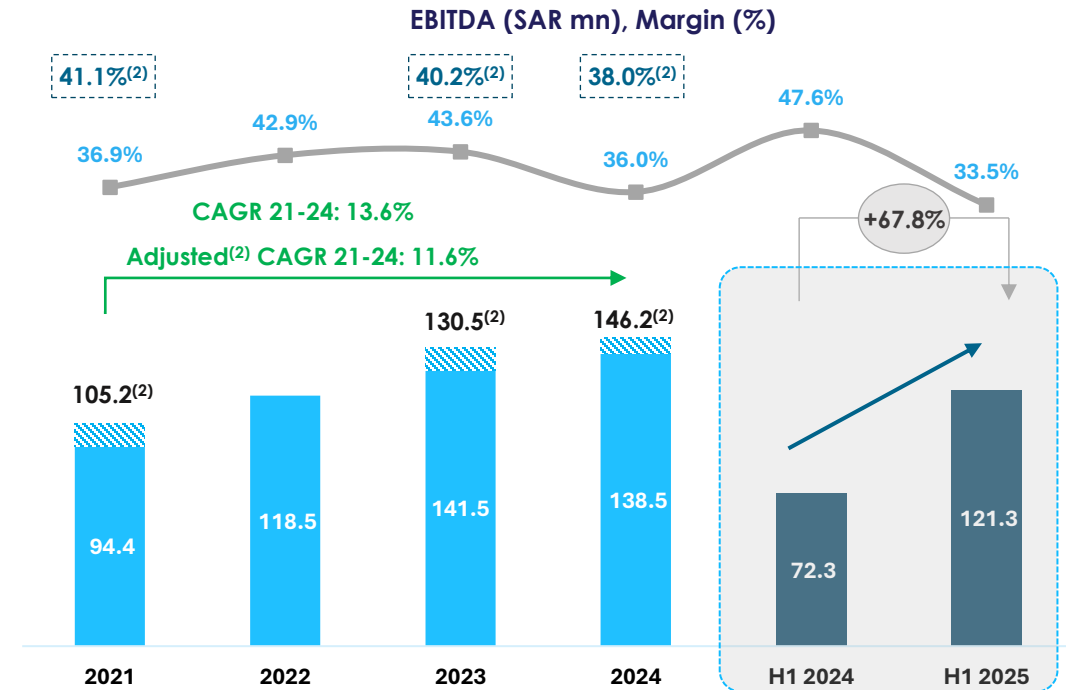
5.0 | Secured, Highly Attractive Returns Enabling Growth-Focused Total Shareholder Return...

Growing Revenue



- Fully-contracted top-line
- Safeguards long-term business sustainability through highly visible cash flows.
- H1 2025 revenue growth was driven primarily by construction revenue from a key project.

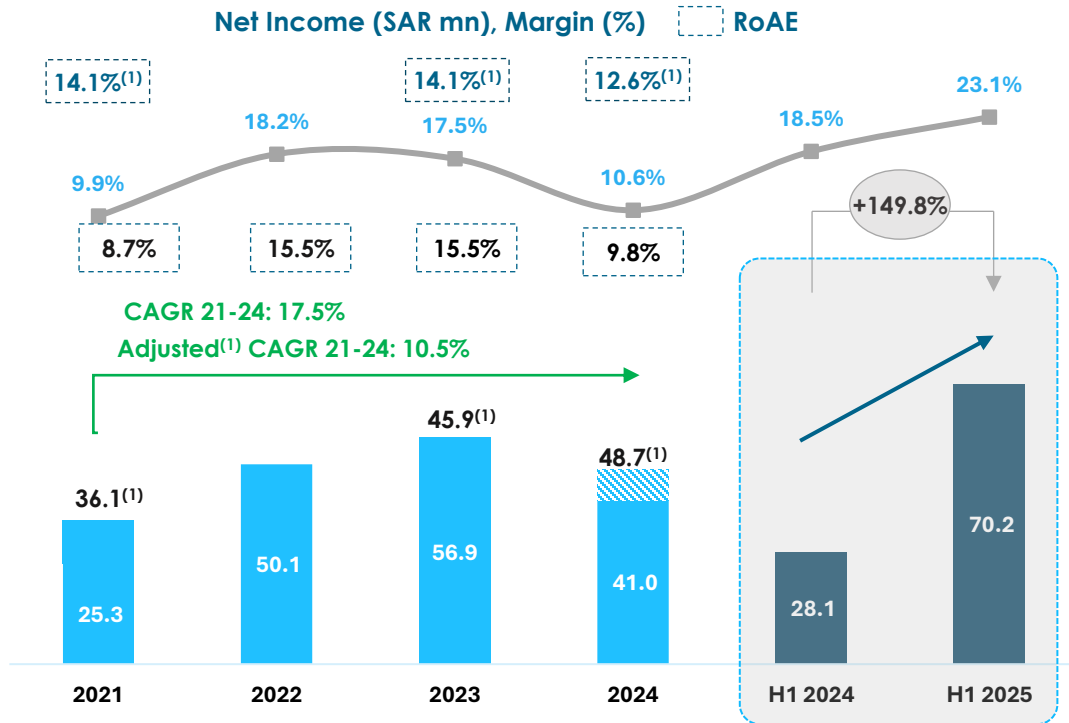
Resilient Profitability Levels



- Streamlined operations allow for sustainable profit generation.
- Strong growth strengthened by new wins.
- H1 2025 growth strengthened by the successful Financial Close of a project in Q1.

5.1 | Secured, Highly Attractive Returns Enabling Growth-Focused Total Shareholder Return...

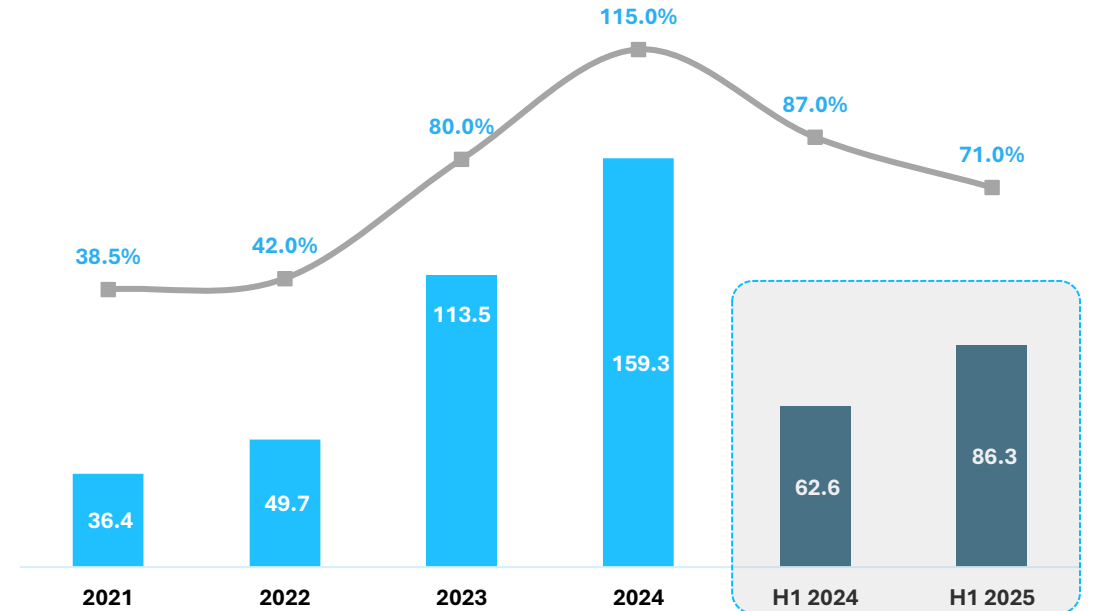
Growing Bottom Line



- Strong double-digit annual growth strengthened by operational efficiencies driving margin improvements
- Solid project development and operational capabilities provide a strong lever and allow the Company to capture value from pipeline growth
- Strong H1 2025 growth, led by development income from a new project FC achievement

Consistent Cash Flow Generation

FCF ⁽²⁾ (SAR mn), FCF Conversion ⁽³⁾ (%)



Building Stability & Securing Returns: Miahona's Commitment to Steady Cash Flows

- Proven ability to sustainably fund operations and capitalize on growth opportunities by focusing on timing of cash flows to reward shareholders
- Highly visible and secured long-term cash flow generation strengthening dividend payout capability going forward, underpinned by consistent earnings and sound financial management

5.2 | Secured, Highly Attractive Returns Enabling Growth-Focused Total Shareholder Return | Snapshot

(SAR Mn)	H1 2025	H1 2024	Variance PP	Robust Financial Indicators Driving Long-Term Growth	
Revenue	361.7	151.8	138.3%	Net Equity 471.7	ROE ³ 17.1%
EBITDA	121.3	72.3	67.8%	Capex Commitment 276.6	D/E 1.29x
Net Profit*	70.2	28.1	149.8%	Current Ratio ² 1.18x	FCF ¹ Conversion 70.6%
				Parent Net Leverage 0.8x	Parent Net Leverage to POCF ⁴ 3.54x
				FCF/Equity ⁵ 27.3%	FCF / Share ⁵ 0.81

5.3 | Building on a Solid Project Backlog

Added SAR 1bn+ to project backlog this year

UNDER REHABILITATION		UNDER CONSTRUCTION		UNDER CONSTRUCTION		UNDER REHABILITATION	
HADDA & ARANA (Western Region)		RAS TANURA (Eastern Region)		AL HAER (Central Region)		JEDDAH (Western Region)	
Long term operation and maintenance ("LTOM") of the sewage treatment plant ("STP") in Makkah		BOT arrangement of an IWWTP for the Ras Tanura refinery owned by Saudi Aramco		Wastewater treatment plant serving various parts of Manfouha and Al Haer		Wastewater treatment and reuse facility in Jeddah first industrial city	
Contract Type	ROT ⁽¹⁾	Contract Type	BOOT ⁽¹⁾	Contract Type	BOOT ⁽¹⁾	Contract Type	ROT ⁽¹⁾
Tenor	10 years	Tenor	25 years	Tenor	25 years	Tenor	25 years
COD	May-23	COD	Q3-26	COD	Q4-26	COD	Q2-25
Miahona Ownership	70%	Miahona Ownership	70%	Miahona Ownership	45%	Miahona Ownership	100%
Capacity (m ³ /day)	WW: 500,000	Capacity (m ³ /day)	WW: 20,000	Capacity (m ³ /day)	WW: 200,000	Capacity (m ³ /day)	WW: 40,000 IWW: 20,000
Tariff Structure	Off-take	Tariff Structure	Off-take	Tariff Structure	Off-take	Tariff Structure	Volume
Treatment	WW	Treatment	IWW	Treatment	WW	Treatment	WW /IWW
Backlog	392mn	Backlog	3.0bn ²	Backlog	3.8bn	Backlog	1bn+
							
ILLUSTRATIVE PHOTOS		ILLUSTRATIVE PHOTOS		ILLUSTRATIVE PHOTOS		ILLUSTRATIVE PHOTOS	

Project Milestones

LTOM Makkah (ROT) — Hada & Arana

- Under operations, bringing revenue.
- Phase 1 works are substantially completed and Phase 2 in progress.

Ras Tanura (BOT)

- Construction in progress. (47 % completed)

Al Haer (BOT)

- Construction in progress. (14 % completed)

Jeddah (ROT)

- Project operations started from mid May.

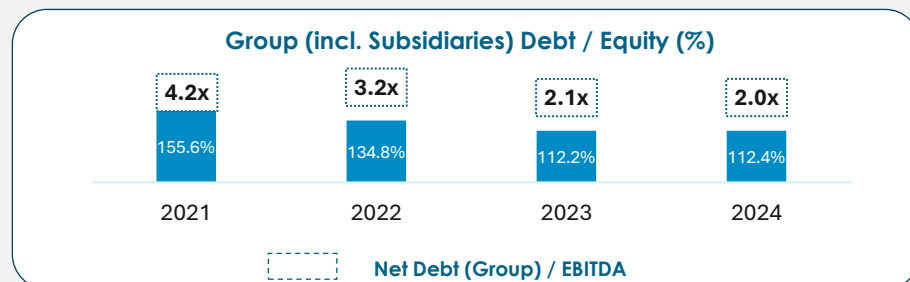
Business Development

- **Uzbekistan:** Miahona and Uzbek partners completed Phase One (prefeasibility and techno-commercial proposal) and agreed to proceed with Phase Two (detailed due diligence and feasibility studies). Development timeline extended by one year.
- **Saudi Arabia:** Miahona is actively positioning to leverage new business opportunities in the Kingdom of Saudi Arabia.

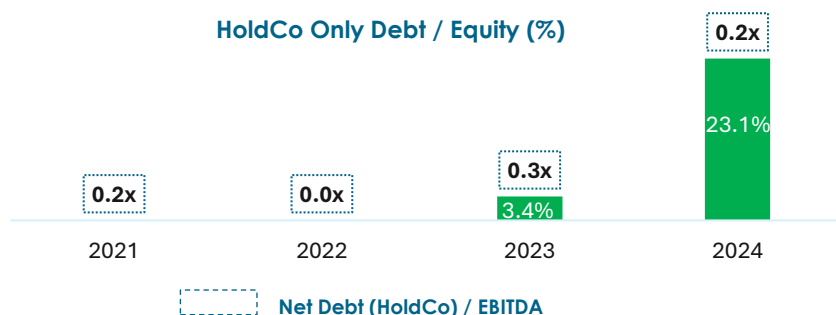
6.0 | Financial Stability Providing Flexibility to Support Future Growth

Sufficient Debt Capacity on the HoldCo Level Allowing for Higher Financing Flexibility...

Even though the Group shows significant leverage as the debt is held by subsidiaries managing the projects, the Group has flexibility to take on debt to fund new client projects building on a healthy balance sheet



The HoldCo entity, which receives regular cash flows from subsidiary dividends and development income fees, maintains a debt-free position



...Supported By Favorable Financing Structure

Customary Project Funding Split

70% - 80% Debt Funded

20% - 30% Equity Funded

Miahona secures external borrowings (EBLs) instead of using internal funds, enabling the project to be entirely financed through debt

Project Financing / Corporate Financing

Equity Bridge Loan (EBL)

Long Tenors

Extended repayment periods



Hedged Interest Rates

Predictability of interest expenses



Non-Recourse Financing

Limited liability to the project itself



✓ Temporary financing without long-term commitment

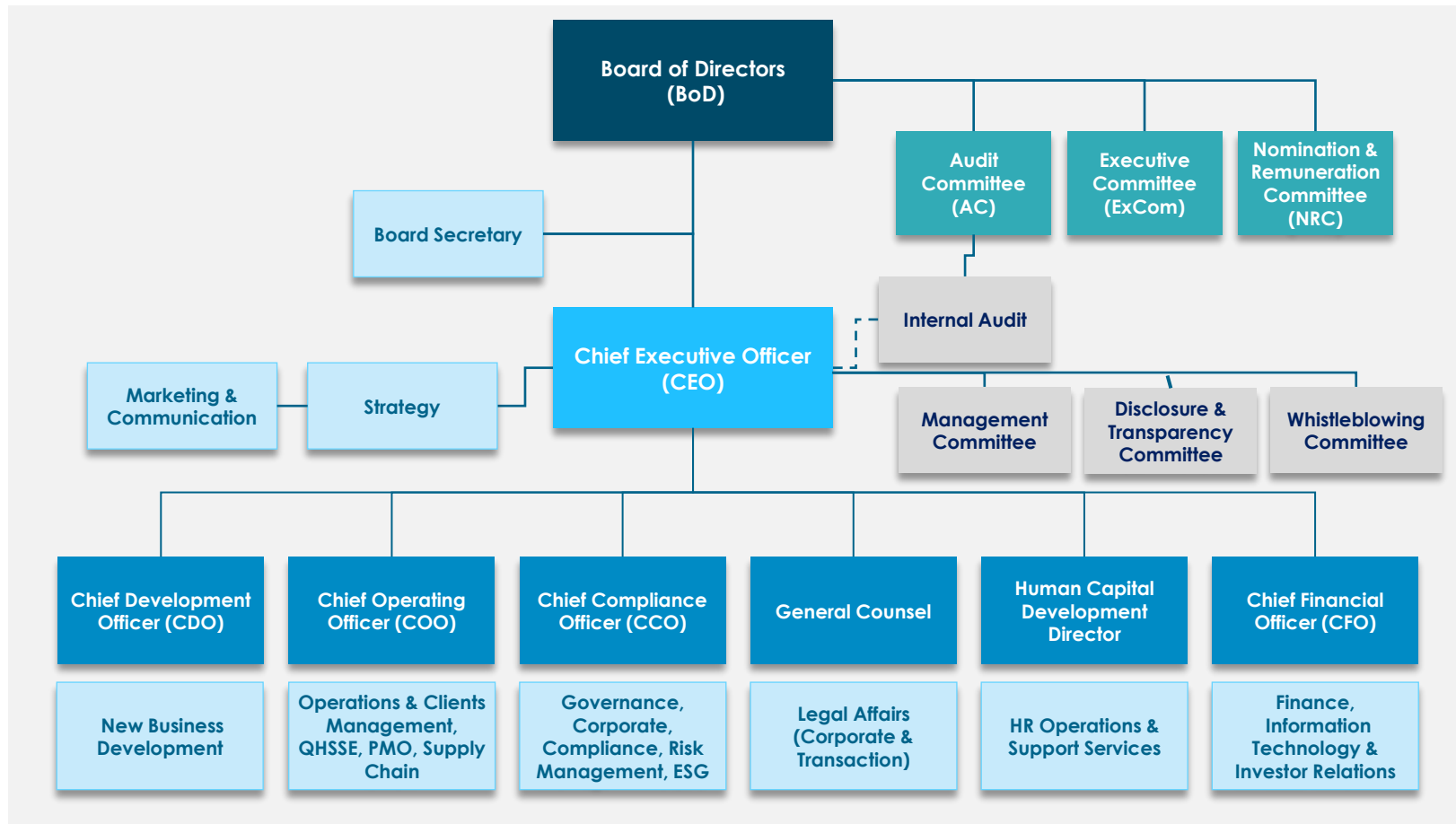
✓ Rapid approval and disbursement for time-sensitive opportunities

✓ Maintain ownership control while addressing financial needs

✓ Favorable repayment terms (bullet repayments)

7.0 | A Well Governed Fully-Fledge Corporate Entity

Clearly defined roles and functions across the different departments helps to maintain focus on achieving corporate objectives



Robust corporate governance framework in place adopting international best practices and standards

Well-structured functioning of the Board since 2014

Three functional of Board Committees from, AC (2018), ExCom (2020), NRC (2021)

Seasoned professionals from diverse industries and professional backgrounds

Consistently foster transparent communication, internally and externally



Thank you